

ENE48: Gasoline Statewide Contract

UPDATED: 4/29/2020

Contract #: ENE48
MMARS MA #: ENE48*

Initial Contract Term: August 1, 2019 – July 31, 2024

Maximum End Date: July 31, 2024

Current Contract Term: August 1, 2019 – July 31, 2024

Contract Manager: Michael Woods - 617-720-3191 michael.woods@mass.gov

UNSPSC Codes: 15-10-15-06- Gasoline

*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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Contract Summary

This Statewide contract is for the purchase and delivery of unleaded gasoline. This is available in three grades: Regular (87 Octane), Mid-grade (89 Octane) and Premium (93 Octane). This contract has an additional category not offered to all buyers in previous contracts which is the option to lock in a fixed price on the purchase of Gasoline, this is offered in category 2.

Eligible Entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor and must remain with the vendor for twelve months or the remainder of the contract term. Vendors have been directed to request this commitment in writing.

Contract Categories

This contract includes two (2) categories as listed below.

Category 1: Indexed Price Category 2: Fixed Price

Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

- Competitive Pricing
- Qualified and Experienced Vendor
- Prompt Pay Discount
- Lower differential pricing for the purchase of 8,000 gallons or more

Find Bid/Contract Documents

To find all contract-specific documents, including the Contract User Guide, RFR, specifications, and other attachments, visit COMMBUYS.com and search for ENE48 to find related Master Blanket Purchase Order (MBPO's) information. All common contract documents are located in the "Master Contract Record" Master Blanket Purchase Order (MBPO) for ENE48 and can be accessed directly by visiting Master Blanket Purchase Order Po-20-1080-OSD03-SRC01-16996.

Who Can Use This Contract

Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;

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Eligible Entities

Please see the standard list of Eligible Entities on our Who Can Use Statewide Contracts webpage.

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;
- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Public Purchasing Cooperatives;
- 08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 09. Other states and territories with no prior approval by the State Purchasing Agent required; and
- 10. Other entities when designated in writing by the State Purchasing Agent.

Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract. It is permissible to use subcontractors to provide services to the Commonwealth under ENE48. However, the primary Contractor will be held responsible for any and all performance of the subcontractor. Subcontracting will not increase the prices offered by the Contractor in response to this RFR.

Pricing, Quote and Purchase Options

Purchase Options

All orders should reference ENE48 to ensure buyer's get statewide contract pricing. The purchase options identified below are the only acceptable options that may be used on this contract. Purchases made through this contract will be direct, outright purchases.

Pricing Options

- Category 1 calls for the delivery of unleaded gasoline to be purchased at a fixed differential price, applied to the low wholesale Boston Price as published daily in the OPIS-Oil Price Daily (Formerly the JOC).
 - Total Price per Gallon = Daily Commodity Price + Applicable Differential Price (Additional taxes and federal environmental fees to be billed as separate line items on invoices)
- Category 2 calls for the delivery of unleaded gasoline to be purchased at fixed price, Ceiling/Not-to-Exceed: Contract discounts and other pricing published under the contract represents "ceiling" or "not-to-exceed" pricing and may be further negotiated.

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Product/Service Pricing and Finding Vendor Price Files

Product pricing may be found by:

Category 1, Indexed Pricing

To find the published daily index wholesale price, go to the <u>ENEFY20 Daily Pricing Index</u> MBPO record on COMMBUYS.

To access the record manually:

- Go to www.commbuys.com.
- Click on "Contract & Bid Search" on the log-in page.
- Click the radio button for Contracts/Blankets.
- In the Contract/Blanket Description field, type in ENEFY20
- Then click "Find It" (note: hitting Enter won't work, you have to click Find It).
- Access MBPO record number PO-20-1080-OSD03-SRC01-16709.
- Under attachments open the Daily Index file for the date you would like to view. Diesel Prices are second from the top.

Category 1 - ENE48 Unleaded Gasoline - Differential Pricing Information - Effective 08/01/19

| | | Regular | (87 Octane) |
|------|-----------------|----------|-------------|
| | | Midgrade | (89 Octane) |
| | | Premium | (93 Octane) |
| Zone | Vendor | LTL | TL |
| 1 | Dennis K Burke | 0.0942 | 0.0572 |
| 2 | Dennis K Burke | 0.0942 | 0.0572 |
| 3 | Dennis K Burke | 0.1052 | 0.0672 |
| 4 | Dennis K Burke | 0.1462 | 0.0922 |
| 5 | Dennis K Burke | 0.1342 | 0.0922 |
| 6 | Global Montello | 0.1654 | 0.0919 |

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| 7 | Dennis K Burke | 0.1142 | 0.0622 |
|---|----------------|--------|--------|
| 8 | Dennis K Burke | 0.2492 | 0.1472 |

The Less Than Truckload Differential pricing is applicable for all deliveries 7,999 gallons and under. The Truckload Differential Pricing is applicable for deliveries of 8,000 gallons or more.

Category 2, Fixed Pricing

The delivery of Gasoline is purchased as a fixed adder over the weighted average price of the NYMEX for Gasoline. The weighted average will be determined at time of purchase by averaging the number of months and/or gallons needed. It is strongly encouraged that eligible entities solicit quotes in zones with multiple awarded vendors. Vendors will work with the individual purchasing entities to determine specific time to lock into the NYMEX, when it is deemed to be most advantageous. The specific volume will be verified when NYMEX is locked in by the purchasing entities. Purchasing Entities reserves the right to roll over purchases to additional months if needed. It is the responsibility of the Contractor and Purchasing Entity to come to a decision of how unused gallons will be handled prior to entering into an agreement and to ensure that this agreement is in writing.

Please note this fixed adder is ceiling, not to exceed pricing. Eligibility entities reserve the right to negotiate a lower fixed adder based on total gallons with the vendor. A minimum of 42,000 gallons must be purchased by the Eligible Entity. It is at the discretion of the Contractor to enter into any agreements less than 42,000 gallons.

| Vendor | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Dennis K Burke | 0.2472 | 0.2472 | 0.2582 | 0.3222 | 0.2872 | 0.3272 | 0.2672 | 0.4022 |
| Global Montello | 0.2455 | 0.2455 | 0.2394 | 0.2464 | 0.2569 | 0.2692 | 0.2222 | 0.3675 |
| East River Energy | | | | | | | 0.3499 | 0.5299 |
| Sprague Energy | | | 0.2425 | 0.2196 | | | | |

Applicable Taxes/Fees:

The following additional taxes and federal environmental fees to be billed as separate line items on invoices:

- State Excise Tax for on-road use: .24 cents per gallon
- Federal Leaking Underground Storage Tank (LUST): \$.001 per gallon

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- Federal Oil Spill Liability Trust Fund: \$.00214 per gallon Reinstated 1/1/2020
- Massachusetts Uniform Oil Response Fee: \$.00119 per gallon

Setting up a COMMBUYS Account

COMMBUYS is the Commonwealth's electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or COMMBUYS@mass.gov.

When contacting a vendor on statewide contract, always reference ENE48 to receive contract pricing.

Quick Search in COMMBUYS

Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

How to Purchase From the Contract

The Operational Services Division has set up this contract to allow buyers to record contract purchases in COMMBUYS **after** the purchase has been fulfilled by the vendor. To place an order, buyers will reach out to Statewide Contract Vendors outside of COMMBUYS. Once the vendor's invoice is received, buyers will record the transaction in COMMBUYS as an RPA Release Requisition within one month of receiving the vendor's invoice. Use the <u>How to Create an RPA Release Requisition</u> job aid for guidance.

Document items in COMMBUYS that have already been purchased

- This type of contract allows buyers to document a contract purchase in COMMBUYS that already has taken place through a Request for Payment Authorization (RPA) Release Requisition. It also allows MMARS users to easily keep track of spend. NOTE: MMARS and COMMBUYS do not interface –payment request and invoice should be reported in both MMARS and COMMBUYS separately. (See guidance below).
- Check the Zone listing (on page 10) to determine the city or town where you will have the gasoline delivered. Contact the vendor responsible for that Zone to discuss locations, account requirements and arrange for delivery. The contract covers eight zones across the state. Each zone has one awarded contractor. These contractors are responsible for servicing the eligible users within that zone.
- Contract Users should continue to place orders in the normal fashion by contacting the appropriate
 vendor. Orders should not be placed through COMMBUYS. The order should be recorded once invoices are
 received using the RPA Release function. This contract has RPA Release enabled to allow contract users to
 capture spend after-the-fact associated with this contract. Contract Managers have carefully selected the
 contracts that would qualify for RPA Release transactions. Typically this is due to system or process
 impracticality and/or emergency situations preventing the standard COMMBUYS purchase order processes

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from being followed to process paper invoices. For more details please consult the COMMBUYS Policy Document.

ENE48 RPA Guidance

When conducting your Item Search, enter **ENE48** in the Item Description field. Record the following information on the Items tab in COMMBUYS:

- Line 1: Gallons Enter the total gallons received under Quantity and the total price under Unit Price. Use *GAL* as the Unit of Measure (UOM). **This total should not include taxes.**
- Line 2: Taxes Enter 1 under Quantity and the total amount of taxes under Unit Price. Use *DO* as the UOM.
- Accurately enter the invoice number in the Invoice Number field for each item line.
- On the Attachments tab, include scanned copies of all records pertaining to the order, i.e. unofficial email quote, receipt of goods or services, final invoice, etc.

Note: OSD carefully selects contracts (in some cases specific contract categories or situations) that qualify for RPA Release transactions. These typically are situations where the prescribed purchasing process is impractical and/or there exists an emergency situation that prevents the standard COMMBUYS purchase order process.

If you have a COMMBUYS question, contact the COMMBUYS Help Desk at 888-MA-State (627-8283) or COMMBUYS@mass.gov.

Obtaining Quotes

For Category 2 Fixed Price please use the Solicitation Enabled Master Blanket Purchase Order PO-20-1080-OSD03-SRC01-16997, contract users should always reference ENE48 when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

For a full description of how to complete a quote in COMMBUYS visit the <u>Job Aids for Buyers</u> webpage, and select:

The COMMBUYS Purchase Orders section and choose the How to Create a Solicitation Enabled Bid Using a Release Requisition job aid.

Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor.

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Emergency Services

Many statewide contracts are required to provide products or services in cases of statewide emergencies. <u>ML - 801 CMR 21</u> defines emergency for procurement purposes. Visit the <u>Emergency Contact Information for Statewide Contracts</u> list for emergency services related to this contract.

Delivery

Delivery of gasoline must be made on days and during hours that are acceptable to contract users. Lead time for normal delivery will be 24 hours; 48 hours for holidays and weekends. Deliveries less than 500 gallons will not be subject to any additional charges or service fees. Please refer to the RFR in COMMBUYS by visiting Master Blanket Purchase Order PO-20-1080-OSD03-SRC01-16996 for all delivery requirements.

Other Discounts

• **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the <u>Vendor List and Information</u> section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth's Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment "issue" is the date a payment is considered "paid" not the date a payment is "received" by a Contractor.

Strategic Sourcing Team Members

- Melina Limardo, MWRA
- Charles Fino, MWRA
- Michael Woods, Operational Services Division

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Vendor List and Information*

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Zone | Discounts PPD |
|---|------------------------------------|-----------------|--------------------|------------------------------------|------------|---------------|------------------|
| **Master Contract Record (All contract documents) | PO-20-1080-OSD03-SRC01- 16996 | Michael Woods | 617-720-3191 | michael.woods@mass.gov | N/A | N/A | N/A |
| | | | | | Category 1 | | |
| Dennis K Burke | PO-19-1080-OSD03-SRC01- 16980 | Joseph Cote | 1-800-289- 2875 | joe.cote@burkeoil.com | Х | 1,2,3,4,5,7,8 | 0.25% - 10 days |
| Global Montello | PO-19-1080-OSD03-SRC01- 16983 | Kathryn Doherty | 781-398-4003 | bids@globalp.com | Х | 6 | 0.25% - 10 days |
| | | | | | | | |
| | | | | | Category 2 | | |
| Dennis K Burke | PO-19-1080-OSD03-SRC01- 16980 | Joseph Cote | 1-800-289- 2875 | joe.cote@burkeoil.com | Х | ALL | 0.25% - 10 days |
| Global Montello | PO-19-1080-OSD03-SRC01- 16983 | Kathryn Doherty | 781-398-4003 | bids@globalp.com | Х | ALL | 0.25% - 10 days |
| East River Energy | PO-19-1080-OSD03-SRC01- 16982 | Maryann Little | 1-800-336- 3762 | mel@eastriverenergy.com | Х | ALL | 0.13% - 10 days |
| Sprague Energy | PO-19-1080-OSD03-SRC01- 16981 | Taylor Hudson | 603-430-5397 | contractmgmt@spragueenerg y.com | х | ALL | 0.15% - 10 days |

^{*}Note that COMMBUYS is the official system of record for vendor contact information.

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^{**[}The Master Contract Record] is the central repository for all common contract files. [Price files may be found in the individual vendor's MBPO.]



Appendix A:

| Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 5 | Zone 6 | Zone 7 | Zone 8 |
|------------|---------------|--------------------|--------------|------------------|-----------------|-------------|------------------|--|
| ARLINGTON | AMESBURY | ABINGTON | BARNSTABLE | ACTON | OAKHAM | ASHBURNHAM | AGAWAM | ADAMS |
| BELMONT | ANDOVER | ACUSHNET | BOURNE | ASHLAND | OXFORD | ASHBY | AMHERST | ALFORD |
| BOSTON | BEVERLY | ATTLEBORO | BREWSTER | AUBURN | PAXTON | ATHOL | ASHFIELD | BECKET |
| BRAINTREE | BOXFORD | AVON | CHATHAM | AYER | PEPPERELL | BERNARDSTON | BELCHERTOWN | CHESHIRE |
| BROOKLINE | DANVERS | BERKLEY | DENNIS | BARRE | PETERSHAM | BUCKLAND | BLANDFORD | CLARKSBURG |
| BURLINGTON | DRACUT | BRIDGEWATER | EASTHAM | BEDFORD | PRINCETON | CHARLEMONT | BRIMFIELD | DALTON |
| CAMBRIDGE | ESSEX | BROCKTON | FALMOUTH | BELLINGHAM | RUTLAND | COLRAIN | CHESTER | EGREMONT |
| CANTON | GEORGETOWN | CARVER | GOSNOLD | BERLIN | SHERBORN | DEERFIELD | CHESTERFIELD | FLORIDA |
| CHELSEA | GLOUCESTER | DARTMOUTH | HARWICH | BILLERICA | SHIRLEY | ERVING | CHICOPEE | GREAT BARRINGTON |
| COHASSET | GROVELAND | DIGHTON | MASHPEE | BLACKSTONE | SHREWSBURY | FITCHBURG | CONWAY | HANCOCK |
| DEDHAM | HAMILTON | DUXBURY | ORLEANS | BOLTON | SOUTHBOROUGH | GARDNER | CUMMINGTON | HINSDALE |
| DOVER | HAVERHILL | EAST BRIDGEWATER | PROVINCETOWN | BOXBOROUGH | SOUTHBRIDGE | GILL | EAST LONGMEADOW | LANESBOROUGH |
| EVERETT | IPSWICH | EASTON | SANDWICH | BOYLSTON | SPENCER | GREENFIELD | EASTHAMPTON | LEE |
| | | | | | | | | |
| HINGHAM | LAWRENCE | FAIRHAVEN | TRURO | BROOKFIELD | STERLING | HAWLEY | GOSHEN | LENOX |
| HOLBROOK | LOWELL | FALL RIVER | WELLFLEET | CARLISLE | STOW | HEATH | GRANBY | MONROE |
| HULL | LYNN | FOXBOROUGH | YARMOUTH | CHARLTON | STURBRIDGE | LEOMINSTER | GRANVILLE | MONTEREY |
| LEXINGTON | LYNNFIELD | FREETOWN | 1 | CHELMSFORD | SUDBURY | LEVERETT | HADLEY | MOUNT WASHINGTON |
| LINCOLN | MANCHESTER | HALIFAX | | CLINTON | SUTTON | LEYDEN | HAMPDEN | NEW ASHFORD |
| MALDEN | MARBLEHEAD | HANOVER | | CONCORD | TYNGSBOROUGH | LUNENBURG | HATFIELD | NEW MARLBOROUGH |
| MEDFORD | MERRIMAC | HANSON | | DOUGLAS | UPTON | MONTAGUE | HOLLAND | NORTH ADAMS |
| MELROSE | METHUEN | KINGSTON | | DUDLEY | UXBRIDGE | NEW SALEM | HOLYOKE | OTIS |
| MILTON | MIDDLETON | LAKEVILLE | | DUNSTABLE | WARREN | NORTHFIELD | HUNTINGTON | PERU |
| NEEDHAM | NAHANT | MANSFIELD | | EAST BROOKFIELD | WAYLAND | ORANGE | LONGMEADOW | PITTSFIELD |
| NEWTON | NEWBURY | MARION | | FRAMINGHAM | WEBSTER | PELHAM | LUDLOW | RICHMOND |
| NORWOOD | NEWBURYPORT | MARSHFIELD | | FRANKLIN | WEST BOYLSTON | PHILLIPSTON | MIDDLEFIELD | SANDISFIELD |
| QUINCY | NORTH ANDOVER | MATTAPOISETT | | GRAFTON | WEST BROOKFIELD | ROWE | MONSON | SAVOY |
| RANDOLPH | NORTH READING | MEDFIELD | | GROTON | WESTBOROUGH | ROYALSTON | MONTGOMERY | SHEFFIELD |
| REVERE | PEABODY | MIDDLEBOROUGH | | HARDWICK | WESTFORD | SHELBURNE | NORTHAMPTON | STOCKBRIDGE |
| SAUGUS | READING | NEW BEDFORD | | HARVARD | WORCESTER | SHUTESBURY | PALMER | TYRINGHAM |
| SOMERVILLE | ROCKPORT | NORFOLK | | HOLDEN | | SUNDERLAND | PLAINFIELD | WASHINGTON |
| STONEHAM | ROWLEY | NORTH ATTLEBOROUGH | | HOLLISTON | | TEMPLETON | RUSSELL | WEST STOCKBRIDGE |
| WAKEFIELD | SALEM | NORTON | | HOPEDALE | | TOWNSEND | SOUTH HADLEY | WILLIAMSTOWN |
| WALTHAM | SALISBURY | NORWELL | | HOPKINTON | | WARWICK | SOUTHAMPTON | WINDSOR |
| WATERTOWN | SWAMPSCOTT | PEMBROKE | | HUBBARDSTON | | WENDELL | SOUTHWICK | ······································ |
| WELLESLEY | TEWKSBURY | PLAINVILLE | | HUDSON | | WESTMINSTER | SPRINGFIELD | |
| WESTON | TOPSFIELD | PLYMOUTH | | LANCASTER | | WINCHENDON | TOLLAND | |
| WESTWOOD | WENHAM | PLYMPTON | | LEICESTER | | WINCHEINDON | WALES | |
| | | | | | | | WARE | |
| WEYMOUTH | WEST NEWBURY | RAYNHAM | | LITTLETON | | | | |
| WILMINGTON | | REHOBOTH | | MARLBOROUGH | | | WEST SPRINGFIELD | |
| WINCHESTER | | ROCHESTER | | MAYNARD | | | WESTFIELD | |
| WINTHROP | | ROCKLAND | | MEDWAY | | | WESTHAMPTON | |
| WOBURN | | SCITUATE | | MENDON | | | WHATELY | |
| | | SEEKONK | | MILFORD | | | WILBRAHAM | |
| | 1 | SHARON | | MILLBURY | | | WILLIAMSBURG | |
| | | SOMERSET | | MILLIS | | | WORTHINGTON | |
| | | STOUGHTON | | MILLVILLE | | | | |
| 1 | 1 | SWANSEA | | NATICK | | | 1 | 1 |
| 1 | 1 | TAUNTON | | NEW BRAINTREE | | | 1 | 1 |
| 1 | 1 | WALPOLE | | NORTH BROOKFIELD | | | 1 | 1 |
| 1 | 1 | WAREHAM | | NORTHBOROUGH | | | 1 | 1 |
| 1 | 1 | WEST BRIDGEWATER | | NORTHBRIDGE | | | 1 | 1 |
| 1 | 1 | WESTPORT | | | | | 1 | 1 |
| 1 | 1 | WHITMAN | 1 | 1 | 1 | ı | 1 | I |
| | | | | | | | | |

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